**Position:** International Business Development Manager-Bio-Polymer Applications

**Location:** ÁUSTRIA, Graz

The company weforyou GmbH - [www.weforyou.pro](http://www.weforyou.pro) is looking for a technically in the field of (bio)polymers qualified and motivated sales employee for our “sustainable polymers” division

**Main responsibilities / Tasks:**

- Development and expansion of our range of end-use applications from biopolymers
- Partial responsibility for project planning and production in our own plant
- Coordination of the production processes with customers and our own R&D team
- Takeover of some activities in the sense of management
- Active sale of biopolymers to customers or to processing industries
- Interface function, communication partner and reporting for this business area
- Permanent coordination with our technical team in the Far East
- Organization and execution of projects and trade fairs (eg Interpack, Kfair etc.)

**Required profile:**

- Completed relevant education in the field of plastic engineering – especially for PLA or other biopolymers - focus
- Production experience (preferably directly in plastic processing)
- Self-initiative, independent work
- Very good English is required
- Preferably some Sales experience
- Reliability, stress resistance and willingness to learn, to travel internationally and to be at the headquarters in Graz on a regular base

**The company offers:**

- an interesting and varied task area in a very international company, economically and ecologically oriented. We live internationally and speak English through all levels
- the ability to act at the top management level
- a dynamic and motivated team, a large learning and operating field and a culture in which employees are required but also encouraged
- The minimum salary for the position as a plastic scientist in the field of bioplastics in Europe (PLA) is 2,400.00 EUR gross per month

**How to apply:** Please send your complete application to Terezija.Gruber@weforyou.pro with a copy to dora.silva@iefp.pt

**Further info:** please contact Terezija Gruber via phone: 0043 676 84 99 69 300

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Skype interviews possible