

## Position: Sales Specialist

### Location: Netherlands, Vuren

The Medical Export Group (MEG), Since 1980, MEG has been a trusted partner to international NGOs and governments, supporting healthcare delivery in developing countries. Our clients include UNICEF, WHO, and other major humanitarian players. We provide medical supplies and expertise for both long-term health programs and rapid emergency response. Learn more at [www.meg.nl](http://www.meg.nl)

#### Main tasks:

- Responding to customer inquiries (availability, pricing, documentation, timelines);
- Drafting and reviewing commercial quotations and proposals;
- Performing margin analysis and tailoring offers to customer expectations;
- Working with internal teams to build competitive proposals;
- Identifying market trends and new business opportunities;
- Handling customer feedback with a focus on solutions and service improvement;
- Monitoring and improving sales processes.

#### Required profile:

- Bachelor's degree in international business or a commercial/economics-related field;
- At least 3 years of experience in an international commercial environment;
- Proven strong commercial skills and a results-driven attitude;
- Experience with tenders or contract management is a plus;
- Excellent command of English and Dutch (spoken and written);
- Proficiency in French is an asset;
- Strong Excel skills and experience with ERP systems (preferably NAV);
- You are customer-oriented, analytical, structured, and decisive.

#### The company offers:

- Competitive salary: €3.000 – €4.500 gross/month (based on 40 hours);
- 36-40 hours per week;
- 27 vacation days, pension scheme, and personal development budget;
- Hybrid working model and potential for future relocation to Utrecht region;
- Daytime, weekdays;
- The opportunity to contribute directly to improving healthcare systems in low- and middle-income countries.

**How to apply:** Please send your CV and motivation letter to [kim.smits@uwv.nl](mailto:kim.smits@uwv.nl) with Cc to [euresPToutgoing@iefp.pt](mailto:euresPToutgoing@iefp.pt) A/C Alexandra Lhansol and Kim Smits referring in the subject of the email "Sales Specialist"

**Further info:** on the company: [www.meg.nl](http://www.meg.nl)

on this job vacancy: please contact Kim Smits by e-mail: [kim.smits@uwv.nl](mailto:kim.smits@uwv.nl)

**Please send your application ASAP as soon as possible.**

EURES mobility supports may be available if you apply to this vacancy. Please check [www.iefp.pt/eures](http://www.iefp.pt/eures)