

## **Position: Sales Executive ELV**

### **Location: Malta**

AIS Technology Limited was established in 1991 to design and deliver expertly engineered solutions, purposely built around the customer's specific requirements.

Over the years, AIS Technology has grown into a leading player in the Maltese engineering industry as a result of its technical expertise and skill, gleaned from years of experience in the field.

### **Responsibilities:**

Reporting directly to the Business Development Manager, you will be:

- Overseeing the sales process, from lead generation to sale conclusion
- Managing the portfolio of clients to continuously seek repeat business
- Working with marketing team to develop campaigns to reach out to new clients
- Identify the right solution to meet client's requirements by organising site visits and scheduling follow-ups
- Liaising with suppliers on technical and commercial matters

### **Required profile:**

Here is what you need to excel in this post:

- Goal oriented and independent;
- Well conversant with technology solutions (electrical /ELV systems experience);
- 3+ years of experience in a similar role with B2B clients;
- Good written and verbal skills in English and Maltese;
- Clean and valid driving license.

### **The company offers:**

- Indefinite contract;
- Full training leading to professional growth;
- Competitive base salary EUR 24000 - 25000 per year + commission;
- Welcoming, exciting and professional environment;
- Social events throughout the year for employees and families;
- Private health insurance;
- Special summer hours.

**How to apply:** Please send your CV in **English** to [eures.recruitment.jobsplus@gov.mt](mailto:eures.recruitment.jobsplus@gov.mt) with Cc to [euresPToutgoing@iefp.pt](mailto:euresPToutgoing@iefp.pt), referring in the subject of the email "Sales Executive ELV - Ref: 438777"

**Further info:** on this job vacancy: please contact by e-mail [eures.recruitment.jobsplus@gov.mt](mailto:eures.recruitment.jobsplus@gov.mt)

**Please send your application ASAP – until 11 April 2026.**

EURES mobility supports may be available if you apply to this vacancy. Please check [www.iefp.pt/eures](http://www.iefp.pt/eures)