

Position: Sales Manager (1)

Location: Spain (Alicante)

The most cutting-edge technology allows us to optimize resources and offer the best results, results that we regularly review using a European-renowned control system. In our I+D department we have an exclusive quality control system where each of our products is subjected to a rigorous system of firmness tests for 6 months and 24 hours a day, in which rollers exert pressure and movements continued to check the resistance of our products.

Since 2007, our products have been endorsed by the Aidima quality symbol, a certificate that recognizes them among those products that pass all the tests in durability and firmness tests.

Noi Mobiliario Europeo is among one of the leading growth companies in Spain. Awarded with CEPYME500 in 2022 for being a company that meets the criteria analyzed in terms of billing, sustained growth, size and profitability

Main tasks:

- Development of new markets
- Opening and consolidation of business relationships
- Identification and analysis of strategic international markets
- Prospecting and acquisition of distributors and B2B clients
- Preparation of proposals and export documentation management
- Coordination with logistics and production and order tracking
- Participation in international trade fairs

Required profile:

- Degree in International Trade, Business Administration, Marketing, or similar
- 10 years of experience
- Spanish and English (fluent), French, Italian, and Portuguese (basic)
- Driver's license

The company offers:

- Permanent contract
- Salary between €20,000 and €30,000 gross, plus commission-based bonuses
- Work schedule: Full-time and continuous hours: 9:00 AM to 5:00 PM
- Vocational training
- Meal allowance, accommodation, and travel expenses to be agreed upon

How to apply: Send your CV and cover letter to the company: rrhh@colchonesdenoi.com – CC to Guilherme Silveira euresPToutgoing@iefp.pt

Further info: on the company: <https://colchonesdenoi.com/>

Last day to apply: August 31 st , 2026

EURES mobility supports may be available if you apply to this vacancy. Please check www.iefp.pt/eures