



Position: Global Product Manager Hydronic HVAC

Location: DENMARK, Slagelse

Frese is an SME business with an eye for the long game developing intelligent hydronic HVAC solutions for the people who construct buildings, the people who live and work in them, and the environment that surrounds them.

As a world-leading manufacturer of innovative dynamic valves, controls, and solutions for the global Hydronic HVAC market Frese is a recognized industry stakeholder in improving energy efficiency in Buildings.

As Global Product Manager for Hydronic HVAC at Frese, your mission is with a commercial, holistic and cross-functional business perspective, to bring innovative hydronic HVAC solutions to the industry, which facilitate the continuous journey of energy efficiency and comfort for all relevant stakeholders.

Main responsibilities:

- Develop and maintain the product portfolio including lifecycle management, product support, product range extensions, complexity reduction, certificates, technical documentation and communication throughout the value chain
- Commercial and technical support to sales, distributors, OEMs, partners and relevant stakeholders
- Develop and execute the product portfolio strategy for the hydronic HVAC solutions product portfolio
- Maximize the value of investments and balance the innovation and risk profile of the New Product Development (NPD) project portfolio
- Act as a product owner and commercial project driver in NPD projects and establish close working relationships with NPD project stakeholders

Required profile:

- Bachelor of Science, Engineering or similar degree (Mechanical, Mechatronics or Electrical). Alternatively, several years of experience in the HVAC segment
- Preferably combined with a Business education, alternatively several years of experience as Product Manager, Business Developer, Sales or similar technical or commercial roles
- Knowledge of Hydronic HVAC systems & products
- Knowledge of BMS applications, including BACnet or similar protocols
- Presentation and public speaking skills
- Experience working in an international company and handling projects across cultural settings
- Experience with preparing and executing business plans
- Service and support mindset and strong relationship building skills

EURES mobility supports may be available if you apply to this vacancy. Please check www.iefp.pt/eures

In this role you will be in daily contact with many stakeholders, both internal and external, and therefore it's important to have excellent cooperation skills. Furthermore, you must be persistent, have excellent analytical skills and be self-driven. You must be trustworthy and dedicated - and have experience working internationally and be fluent in English.

In short, the person we are looking for must be able to demonstrate results from a similar position in the industry, is a strong communicator, a world-class presenter, and can engage and build trust at all levels.

There will be approx. 50 travelling days a year.

The company offers:

- Estimated contract duration: unlimited
- Wage from EUR 7,000 to 9,650 gross/month, depending on experience
- Health insurance
- Working hours: 40 hour/week

How to apply:

Please send your application (CV and cover letter) to hr@frese.dk with **Cc** to the EURES Adviser Lurdes Vermelho: euresPToutgoing@iefp.pt

Further info: *on the company:* www.frese.dk

on this job vacancy: please contact the Global Sales Director (Buildings), Torben Lund Andersen:

- by phone: +45 3089 7911 or
- by email: tla@frese.dk

Apply ASAP, no later than October 6th, 2023