



Position: Global Application Expert within Hydraulics

Location: DENMARK, Slagelse

Frese is an SME business with an eye for the long game developing intelligent hydronic HVAC solutions for the people who construct buildings, the people who live and work in them, and the environment that surrounds them.

As a world-leading manufacturer of innovative dynamic valves, controls, and solutions for the global Hydronic HVAC market Frese is a recognized industry stakeholder in improving energy efficiency in Buildings.

As Global Application Expert within Hydraulics at Frese, your mission is to bring innovative hydronic HVAC solutions to the industry and facilitate the continuous journey of energy efficiency and comfort for all relevant stakeholders.

Main responsibilities:

- Ensure hydronic expertise is embedded in the product portfolio and in commercial and technical support to sales, distributors, OEMs, partners and relevant customers
- Support and train the sales force and our distributors in supporting and winning projects
- Application training, support, and insights in NPDs
- Hydronic calculations and hydronic SW owner, including 3rd party SW relationships

Required profile:

- Bachelor of Science, Engineering or similar degree (Mechanical, Mechatronics or similar). Alternatively, several years of experience in the HVAC segment
- Expertise in hydronic heating and cooling systems and applications
- Solid experience in hydronic energy calculations and optimization
- Solid experience with several SW solutions for hydronic energy calculations & optimization
- Presentation and public speaking skills
- Experience working in an international company and handling projects across cultural settings
- Service and support mindset and strong relationship building skills

In this role you will be in daily contact with many stakeholders, both internal and external, and therefore it's important to have excellent cooperation skills. Furthermore, you must be persistent, have excellent analytical skills and be self-driven. You must be trustworthy and dedicated - and have experience working internationally and be fluent in English.

In short, the person we are looking for must be able to demonstrate results from a similar position in the industry, is a strong communicator, a world-class hydronic expert, and must be able to engage and build trust at all levels.

There will be approx. 50 travelling days a year.

EURES mobility supports may be available if you apply to this vacancy. Please check www.iefp.pt/eures

The company offers:

- Permanent contract
- Wage from EUR 7,000 to 9,650 gross/month, depending on experience
- Health insurance
- Working hours: 40 hour/week

How to apply:

Please send your application (CV and cover letter) to hr@frese.dk with **Cc** to the EURES Adviser Lurdes Vermelho: euresPToutgoing@iefp.pt

Further info: *on the company:* www.frese.dk

on this job vacancy: please contact the Global Sales Director (Buildings),
Torben Lund Andersen:

- by phone: +45 3089 7911 or
- by email: tl@frese.dk

Apply ASAP, no later than October 6th, 2023