



Position: Brazilian/Portuguese Speaking Sales Agent

Location: Malta

We are one of the best providers specializing in the management of strategic activities surrounding sales and customer relations for online financial products trading. Currently we are looking for Italian Speaking Sales Agents, who are looking to work in a dynamic environment with opportunities for further professional and personal growth.

Main tasks / responsibilities:

- Creating and maintaining relationships with clients over the phone.
- Liaising with potential clients and converting them into active ones.
- Market Research.
- Document verification and collection.

Required profile:

- Fluent in Brazilian/Portuguese.
- At least 6 months experience in a similar environment (preferably a call centre).
- MQF level 3 standard of education or the equivalent (<http://qualifications.ncfhe.gov.mt/>).
- Economy/financial studies will be considered as an advantage.
- Strong communication and teamwork skills.
- Willingness to be rewarded per performances, accept responsibility.
- Be able to work under pressure.
- Flexibility.
- Independent, accurate thinking.
- High capacity to learn at a rapid pace.
- Well-versed with the Microsoft Office suite including Excel and Word and Mail.
- Outgoing personality.

EURES mobility supports may be available if you apply to this vacancy. Please check www.iefp.pt/eures



The company offers:

- 1000€ gross + 200€ guaranteed for the first 3 months. Base salary will be increased over time.
- Super fun international environment – around 300 employees in a huge open floor office setup.
- Weekly food allowance benefits (applied after three months veterancy).
- Local discounts in variety of surrounding cafés, GYM's, real-estate agencies, and similar.
- Generous incentivizing budgets with great prizes, competition, and off-site activities.
- Upon your arrival at the airport our driver will pick you up.
- The employer could help with accommodation in the first 2-4 weeks. This would need to be discussed at interview stage.
- After three months of employment, you will be entitled for flight ticket refund (up to 200 euros and upon receipt) for relocations.
- After three months of employment will receive food allowance.
- As we truly believe in growth within, many opportunities to join management team.

How to apply: please send your CV and cover letter to eures.recruitment.jobsplus@gov.mt with copy to euresPToutgoing@iefp.pt. Please quote the vacancy name and number in your email: Brazilian/Portuguese Speaking Sales Agent (Ref. n°.: 400445)

Further info: on the website [Jobsplus](https://www.jobsplus.mt) Malta's Public Employment Service

Last application date is the **15th of December 2023**, please send in your application as soon as possible.

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